



Media Release

Thursday, November 3, 2016

Mexican links strengthened with North-east oil and gas sector

A delegation from the British Chamber of Commerce in Mexico is in Aberdeen next week, to look at opportunities to build closer business links between the Scottish and Mexican oil and gas sectors.

The visit follows a successful trade mission by oil and gas companies to Mexico in September, which included attendance at Energy Day 2016 in Mexico City, a visit to Ciudad Del Carmen as well as a tour of Petrofac's facility in Villahermosa.

While leading the recent mission, the Chamber's membership director Liam Smyth met with Teresa de Lay, director general of the British Chamber of Commerce in Mexico, and saw at first hand the operational support and market entry services the organisation can provide to companies in the North-east of Scotland.

Mr Smyth commented: "The reform of the Mexican energy sector was very evident in the number of UK companies that are now entering the Mexican market, finding partners and quoting for projects.

"There are now over 40 operators working in Mexico and the supply chain is expanding."

Ms de Lay and her colleagues are in Aberdeen on Monday (November 7), keen to meet with North-east businesses, and will be hosting a round-table discussion at the Chamber offices in the Bridge of Don.

The British Chamber of Commerce in Mexico is a non-profit organisation that promotes trade and investment between Mexico and the UK.

For 80 years, the oil and gas industry in Mexico was closed but since reforms in 2013, deep structural changes have taken place which have provided opportunities for international companies across the entire oil and gas supply chain.

The British Chamber of Commerce in Mexico believes that UK capability and expertise can fill existing gaps within the newly-opened industry.

The conversation on Monday covers the reforms, and the challenges and opportunities for doing business in Mexico.

Following the success of the trade mission earlier this year, which was run in association with UK Trade & Investment, Scottish Development International, the Energy Industries Council and Subsea UK, the Chamber is looking to run another mission to Mexico in June next year.

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Notes to editor

- Aberdeen & Grampian Chamber of Commerce (AGCC) is North-east Scotland's leading private sector, member-focused, business organisation. The Chamber represents more than 1,300 businesses with around 130,000 employees in the private sector covering all industry sectors, ranging in size from sole traders to multi-national corporations.

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